

*An update from Triage Services Ltd
'Goodbye' to 2014 and 'welcome' to 2015.*

January 2014 started with a new Management structure at the top, for me personally a new challenge taking on the position of Managing Director. In this new position I set about making our business more resilient and developed personal targets/objectives to meet strategic plans for the remainder of the year.

2014 gave Triage a new impetus and the foundations were documented / reviewed with a view to eliminating waste.

- ✓ The business targets were set.
- ✓ To grow Revenue.
- ✓ Make a profit.
- ✓ Generate Cash to enable growth.
- ✓ Foundations agreed, targets set.
- ✓ Provide an ongoing quality service to all our customers.

The Budget was agreed and bought into by the Senior Managers of the business and objectives were set which has turned the business around.

On 29th July 2014, a new life began for Triage, the 3rd MBO in the life of Triage Services Limited. With debt leverage from RBS, the new MBO (Management Buy Out) now positioned Triage lower than some of our competitors, who are in the same situation as we were.

A real team effort saw Triage exceed expectations!!



During 2015 we have set ourselves prudent targets which will enable us to pay down on loans to agreed timeframes without jeopardizing the cash within the business, the blood, the heart! Of the company.

When the results are published from the previous year confidence in Triage will grow further.

In 2015 we must grow on our foundations / platforms developed in 2014, grow the business “not too much change” keep our focus and pull together – One direction, One Team Triage!

Steve Ralph
Managing Director.